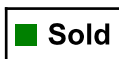
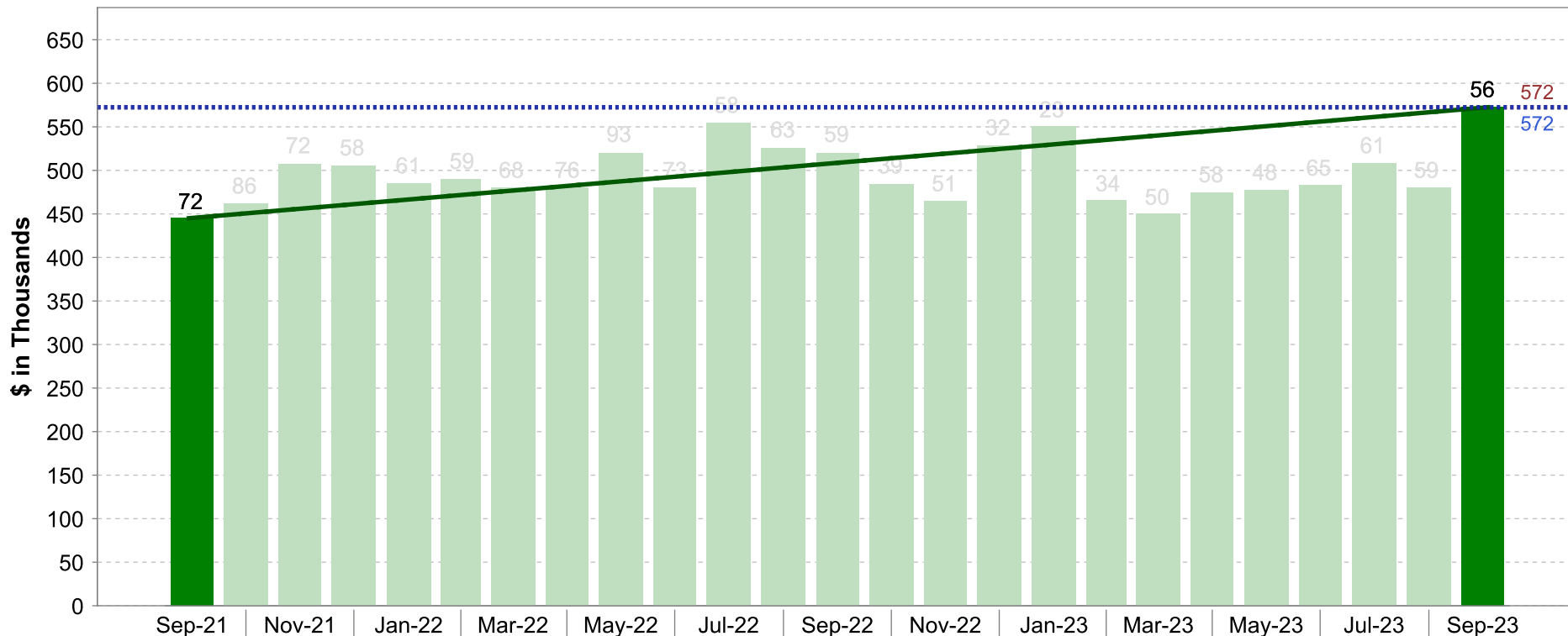


Market Dynamics

RE/MAX Gold - CA

Median Price (Sold)
2 Years (Monthly) 09/01/21 - 09/30/23



KEY INFORMATION

	Sep-21	Sep-23	Median Price Change	Percent Change
Sold	445,000	572,475	127,475	28.6

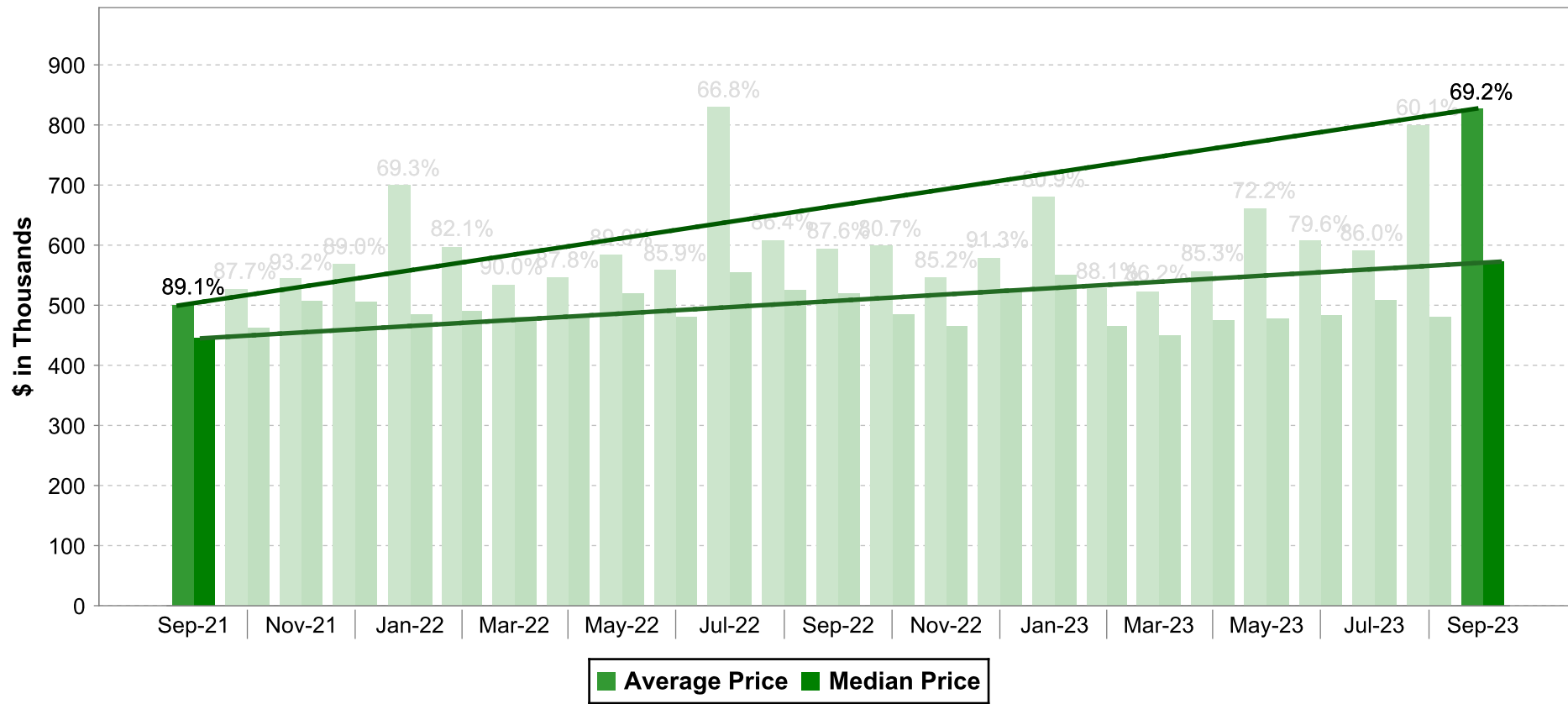
MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Cities:	Carson City					

Market Dynamics
Median Price (Sold)
2 Years (Monthly) 09/01/21 - 09/30/23

RE/MAX Gold - CA

Time Period	FOR SALE		UNDER CONTRACT		SOLD		OFF MARKET		NEW LISTINGS	
	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties
Sep-23	621,000	189	535,000	43	572,475	56	609,950	10	569,000	61
Aug-23	623,000	206	572,475	70	480,000	59	695,000	8	587,000	73
Jul-23	609,450	190	450,000	49	507,900	61	885,000	8	549,950	73
Jun-23	609,450	188	482,942	61	482,942	65	634,500	10	472,500	72
May-23	615,000	189	481,596	66	477,000	48	670,000	7	604,450	78
Apr-23	578,000	165	509,500	46	474,500	58	662,000	8	550,000	58
Mar-23	527,475	166	467,000	54	450,000	50	708,052	5	549,950	47
Feb-23	484,995	172	465,805	45	465,360	34	419,975	8	487,750	34
Jan-23	530,000	211	582,000	52	550,000	23	665,000	21	621,200	52
Dec-22	524,950	214	549,900	28	527,896	32	599,900	27	470,000	41
Nov-22	530,000	211	429,500	26	465,000	51	571,500	12	499,500	37
Oct-22	499,750	232	467,000	48	484,000	39	527,250	10	497,250	44
Sep-22	499,000	251	497,500	42	520,000	59	470,000	21	466,920	93
Aug-22	549,900	233	529,450	56	525,000	63	589,850	19	484,700	67
Jul-22	552,500	230	519,900	55	554,338	58	539,900	9	499,000	79
Jun-22	579,250	222	494,000	62	480,000	73	485,000	9	524,925	112
May-22	575,000	173	497,500	60	520,000	93	449,900	3	495,000	83
Apr-22	555,000	181	490,950	90	479,750	76	575,000	1	499,500	92
Mar-22	549,900	177	499,000	80	480,500	68	457,500	8	549,000	108
Feb-22	515,000	141	475,000	71	490,000	59	3,526,500	1	480,000	75
Jan-22	529,000	137	500,000	67	485,000	61	809,975	4	525,000	70
Dec-21	525,000	125	499,000	49	505,000	58	593,500	9	469,900	43
Nov-21	550,488	152	515,000	59	507,000	72	470,000	11	492,000	50
Oct-21	579,000	185	516,950	74	461,500	86	449,000	9	560,962	90
Sep-21	539,000	202	485,000	97	445,000	72	749,825	10	529,950	95

Market Dynamics Sold Average vs. Median Price 2 Years (Monthly) 09/01/21 - 09/30/23



KEY INFORMATION

	Sep-21	Sep-23	Price Change	Percent Change
Average	499,666	827,243	327,577	65.6
Median	445,000	572,475	127,475	28.6

Average
+65.6%

Median
+28.6%

MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Cities:	Carson City					

Market Dynamics
Sold Average vs. Median Price
2 Years (Monthly) 09/01/21 - 09/30/23

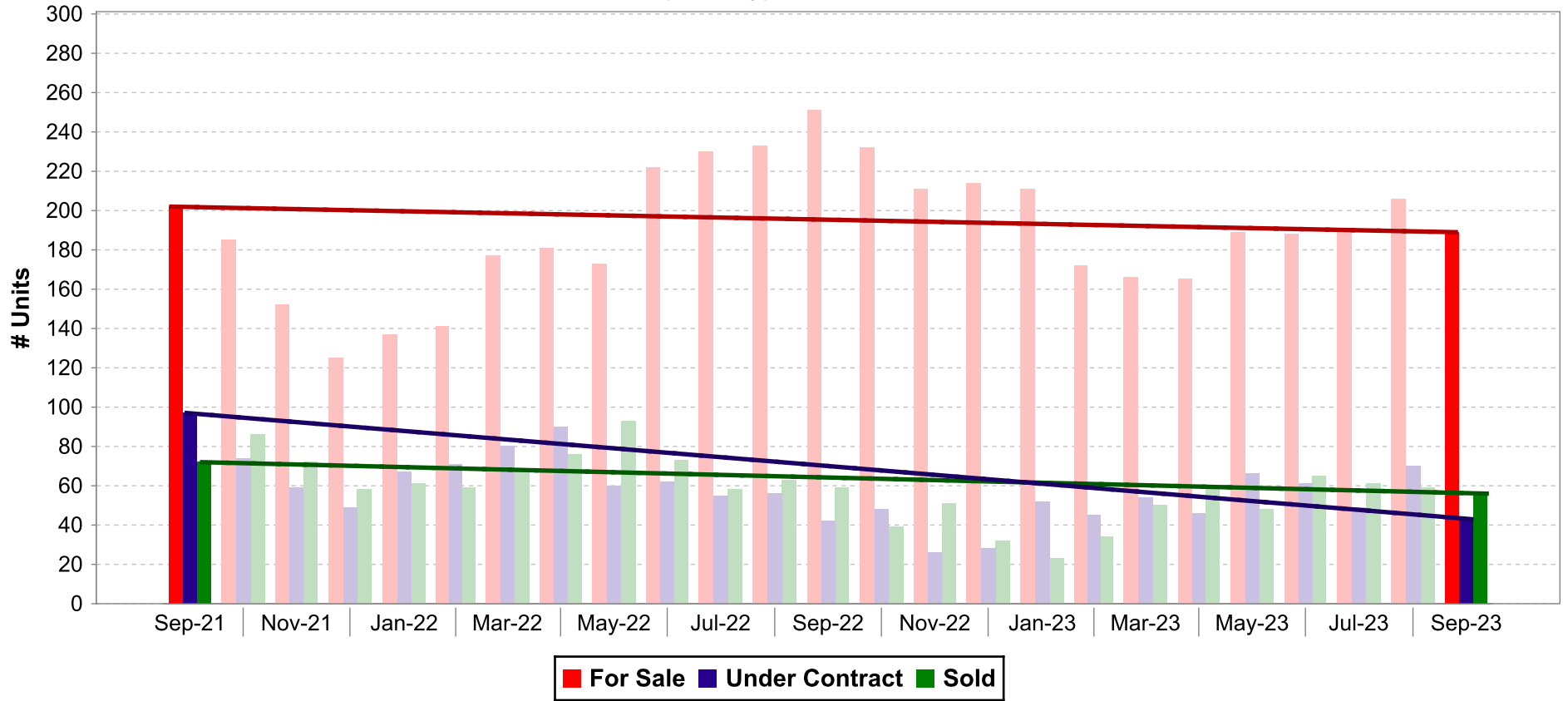
RE/MAX Gold - CA

Time Period	# Properties Sold	Sold Average \$	Sold Median \$	Average \$ - Median \$	Median \$ as % of Average \$	Sold Avg DOM
Sep-23	56	827,243	572,475	254,768	69.2	89
Aug-23	59	799,195	480,000	319,195	60.1	98
Jul-23	61	590,260	507,900	82,360	86.0	92
Jun-23	65	606,801	482,942	123,859	79.6	102
May-23	48	660,437	477,000	183,437	72.2	80
Apr-23	58	556,088	474,500	81,588	85.3	129
Mar-23	50	521,929	450,000	71,929	86.2	99
Feb-23	34	528,123	465,360	62,763	88.1	96
Jan-23	23	679,970	550,000	129,970	80.9	87
Dec-22	32	577,982	527,896	50,086	91.3	103
Nov-22	51	545,561	465,000	80,561	85.2	99
Oct-22	39	599,671	484,000	115,671	80.7	80
Sep-22	59	593,537	520,000	73,537	87.6	93
Aug-22	63	607,855	525,000	82,855	86.4	79
Jul-22	58	829,484	554,338	275,146	66.8	75
Jun-22	73	558,943	480,000	78,943	85.9	68
May-22	93	583,979	520,000	63,979	89.0	54
Apr-22	76	546,579	479,750	66,829	87.8	64
Mar-22	68	533,987	480,500	53,487	90.0	63
Feb-22	59	596,555	490,000	106,555	82.1	72
Jan-22	61	700,089	485,000	215,089	69.3	102
Dec-21	58	567,673	505,000	62,673	89.0	69
Nov-21	72	543,913	507,000	36,913	93.2	66
Oct-21	86	526,229	461,500	64,729	87.7	53
Sep-21	72	499,666	445,000	54,666	89.1	72

Market Dynamics

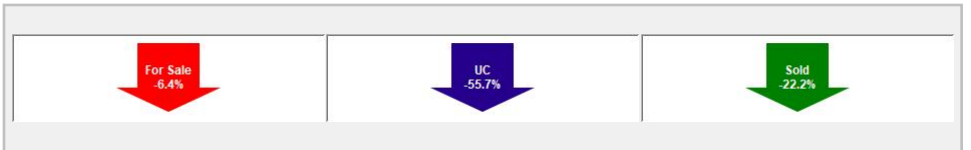
Supply & Demand - # Units (FS, UC, Sold)

2 Years (Monthly) 09/01/21 - 09/30/23



KEY INFORMATION

	Sep-21	Sep-23	# Units Change	Percent Change
For Sale	202.0	189.0	-13.0	-6.4
Under Contract	97.0	43.0	-54.0	-55.7
Sold	72.0	56.0	-16.0	-22.2



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Cities:	Carson City					

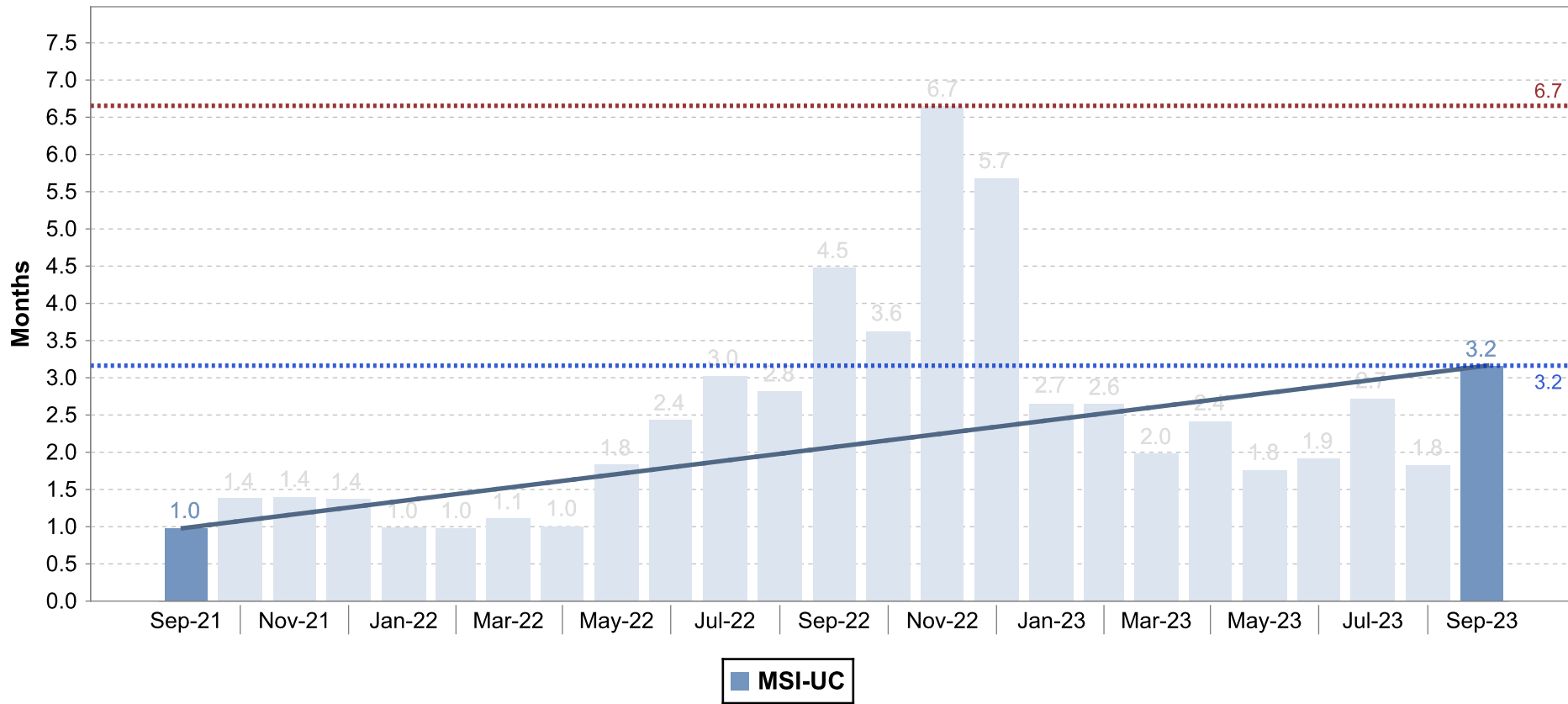
Market Dynamics

Supply & Demand - # Units (FS, UC, Sold) 2 Years (Monthly) 09/01/21 - 09/30/23

RE/MAX Gold - CA

Time Period	FOR SALE		UNDER CONTRACT		SOLD		Off Market		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Sep-23	189	85	43	62	56	89	10	80	61
Aug-23	206	79	70	75	59	98	8	64	73
Jul-23	190	82	49	76	61	92	8	132	73
Jun-23	188	91	61	98	65	102	10	135	72
May-23	189	94	66	88	48	80	7	107	78
Apr-23	165	106	46	84	58	129	8	132	58
Mar-23	166	113	54	100	50	99	5	173	47
Feb-23	172	109	45	89	34	96	8	127	34
Jan-23	211	101	52	126	23	87	21	121	52
Dec-22	214	103	28	88	32	103	27	148	41
Nov-22	211	91	26	76	51	99	12	98	37
Oct-22	232	78	48	92	39	80	10	119	44
Sep-22	251	66	42	82	59	93	21	85	93
Aug-22	233	65	56	77	63	79	19	66	67
Jul-22	230	56	55	74	58	75	9	30	79
Jun-22	222	47	62	78	73	68	9	46	112
May-22	173	47	60	56	93	54	3	56	83
Apr-22	181	39	90	65	76	64	1	30	92
Mar-22	177	39	80	63	68	63	8	77	108
Feb-22	141	43	71	56	59	72	1	279	75
Jan-22	137	49	67	72	61	102	4	56	70
Dec-21	125	59	49	111	58	69	9	87	43
Nov-21	152	53	59	89	72	66	11	71	50
Oct-21	185	43	74	70	86	53	9	99	90
Sep-21	202	37	97	62	72	72	10	52	95

Market Dynamics Months Supply of Inventory (UC Calculation) 2 Years (Monthly) 09/01/21 - 09/30/23



MSI-UC
KEY INFORMATION

	Sep-21	Sep-23	MSI Change	Percent Change
MSI-UC	1.0	3.2	2.2	222.9



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Cities:	Carson City					

Market Dynamics

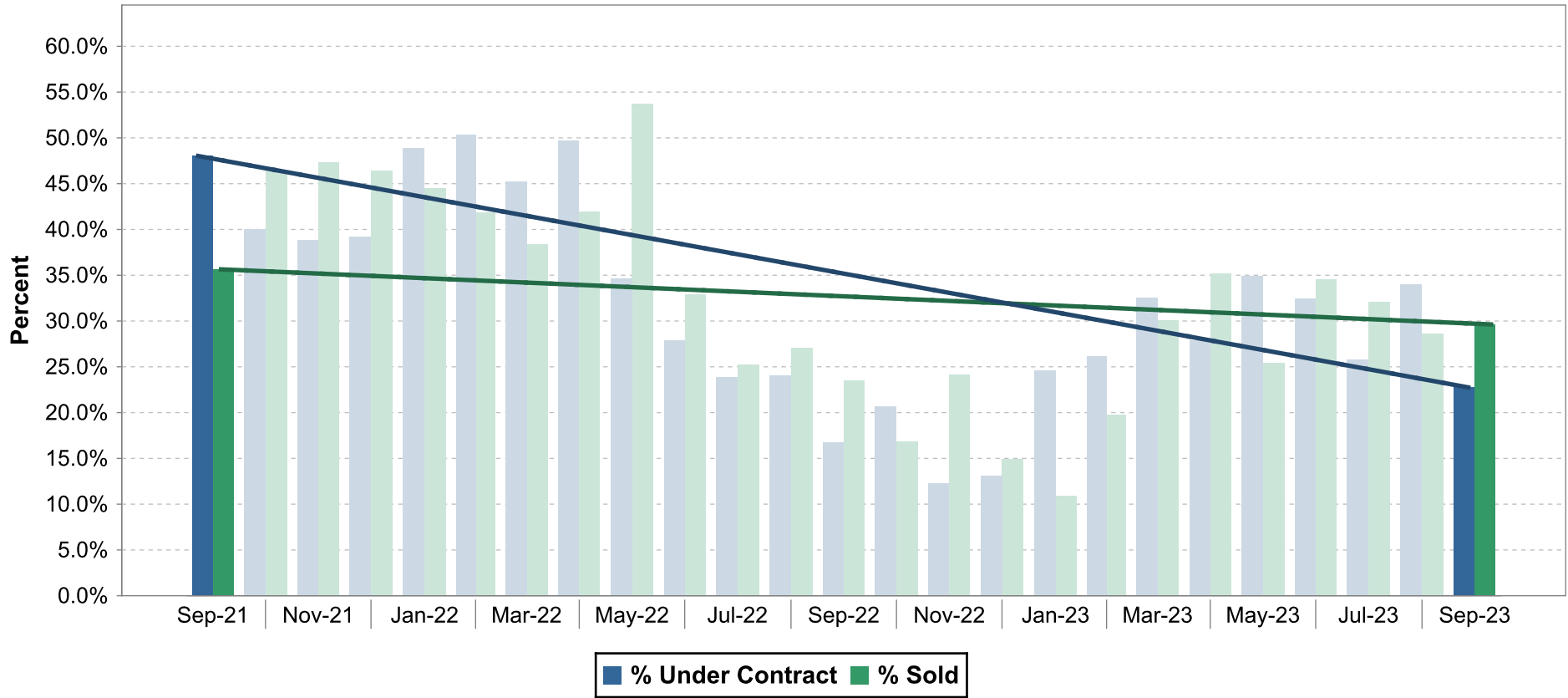
Months Supply of Inventory (UC Calculation) 2 Years (Monthly) 09/01/21 - 09/30/23

Time Period	MSI	NAR MSI	# For Sale Last Day of Month	# Under Contract	# Sold
Sep-23	3.2	2.4	136	43	56
Aug-23	1.8	2.2	128	70	59
Jul-23	2.7	2.2	133	49	61
Jun-23	1.9	1.8	117	61	65
May-23	1.8	2.4	116	66	48
Apr-23	2.4	1.9	111	46	58
Mar-23	2.0	2.1	107	54	50
Feb-23	2.6	3.5	119	45	34
Jan-23	2.7	6.0	138	52	23
Dec-22	5.7	5.0	159	28	32
Nov-22	6.7	3.4	173	26	51
Oct-22	3.6	4.5	174	48	39
Sep-22	4.5	3.2	188	42	59
Aug-22	2.8	2.5	158	56	63
Jul-22	3.0	2.9	166	55	58
Jun-22	2.4	2.1	151	62	73
May-22	1.8	1.2	110	60	93
Apr-22	1.0	1.2	90	90	76
Mar-22	1.1	1.3	89	80	68
Feb-22	1.0	1.2	69	71	59
Jan-22	1.0	1.1	66	67	61
Dec-21	1.4	1.2	67	49	58
Nov-21	1.4	1.1	82	59	72
Oct-21	1.4	1.2	102	74	86
Sep-21	1.0	1.3	95	97	72

Market Dynamics

Sales Absorption

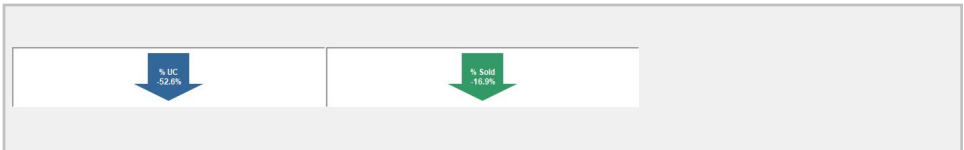
2 Years (Monthly) 09/01/21 - 09/30/23



■ % Under Contract ■ % Sold

KEY INFORMATION

	Sep-21	Sep-23	Change	Percent Change
% Under Contract	48.02	22.75	-25.27	-52.6
% Sold	35.64	29.63	-6.01	-16.9



MLS: NNRMLS	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Single Family Residence)					Sq Ft: All
Cities:	Carson City					

Market Dynamics
Sales Absorption
2 Years (Monthly) 09/01/21 - 09/30/23

RE/MAX Gold - CA

Time Period	% of Properties Under Contract	% of Properties Sold	# Properties For Sale	# Properties Under Contract	# Properties Sold
Sep-23	22.8	29.6	189	43	56
Aug-23	34.0	28.6	206	70	59
Jul-23	25.8	32.1	190	49	61
Jun-23	32.4	34.6	188	61	65
May-23	34.9	25.4	189	66	48
Apr-23	27.9	35.2	165	46	58
Mar-23	32.5	30.1	166	54	50
Feb-23	26.2	19.8	172	45	34
Jan-23	24.6	10.9	211	52	23
Dec-22	13.1	15.0	214	28	32
Nov-22	12.3	24.2	211	26	51
Oct-22	20.7	16.8	232	48	39
Sep-22	16.7	23.5	251	42	59
Aug-22	24.0	27.0	233	56	63
Jul-22	23.9	25.2	230	55	58
Jun-22	27.9	32.9	222	62	73
May-22	34.7	53.8	173	60	93
Apr-22	49.7	42.0	181	90	76
Mar-22	45.2	38.4	177	80	68
Feb-22	50.4	41.8	141	71	59
Jan-22	48.9	44.5	137	67	61
Dec-21	39.2	46.4	125	49	58
Nov-21	38.8	47.4	152	59	72
Oct-21	40.0	46.5	185	74	86
Sep-21	48.0	35.6	202	97	72