





DO YOU KNOW SOMEONE WHO IS THINKING ABOUT BUYING OR SELLING A HOME? PLEASE MENTION MY NAME.  
 This newsletter is for informational purposes only and should not be substituted for legal or financial advice. If you are currently working with another real estate agent or broker, it is not a solicitation for business.

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## Tips and trends for homeowners, buyers and sellers

**N**ow is the best time to prep your home for winter, while there's still enough daylight to do so. Here's a quick checklist to make sure your house is ready for the cold temperatures ahead.



- 1. Check for drafts**  
Add door sweeps to the base of drafty doors and weatherstripping to window and door frames to keep heat in your home and cut down on energy costs.
- 2. Bring in your outdoor furniture**  
Store your furniture in a garage or shed, or cover them with a waterproof furniture cover.
- 3. Fertilize your lawn**  
Even when your grass isn't growing, its roots are still active. Applying fertilizer will help to prevent winter damage and give you a head start to a lush lawn in the spring.
- 4. Fix any cracks in your driveway**  
If you have cracks in your driveway and water enters them, the water can freeze and expand the crack. It's best to fill these cracks before temperatures get frigid.
- 5. Remove your window air conditioning units**  
If your window unit must be left in place, cover the exterior of the unit with an insulated wrap to prevent cold air from seeping in.
- 6. Check your outdoor faucets and put away your hoses**  
Before the temperature dips below freezing, make sure you've drained hoses and shut off water to exterior faucets to protect your pipes.
- 7. Clean your gutters and downspouts**  
After the leaves have finished falling, make sure to clean your gutters and, if need be, replace them.

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To earn the CRS Designation, REALTORS® must demonstrate outstanding professional achievements—including high-volume sales—and pursue advanced training in areas such as finance, marketing and technology. They must also maintain membership in the National Association of REALTORS® and abide by its Code of Ethics.

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