





DO YOU KNOW SOMEONE WHO IS THINKING ABOUT BUYING OR SELLING A HOME? PLEASE MENTION MY NAME.  
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 If you are currently working with another real estate agent or broker, it is not a solicitation for business.

NEW LISTINGS COMING SOON!

BROUGHT TO YOU BY:



Stay tuned for some amazing new listings that will soon be on the market: Two homes in the beautiful Alpine View Estates, one in Stodick Estates, and another in Pleasantview! If you know of anyone looking to buy in these neighborhoods, give me a call today!

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## your home

Tips and trends for homeowners, buyers and sellers



# 3 STEPS TO EFFECTIVE decluttering



Spring cleaning is a yearly ritual that most homeowners find themselves tasked with annually. While some people enjoy the activity, others find it tedious and difficult. When attempting to sell your home, you may be even more wary, as such daunting tasks can cause added anxiety and stress. Here are a few tips on how to help get rid of your stuff:

**1 Look for support.** Friends and family are often great motivators for getting rid of clutter. Think about asking other people's opinions on what should stay and what should go. If you're in the process of selling your home, your REALTOR® could be a trustworthy resource. They have experience in helping people just like you prepare their homes for prospective showings and eventual moves.

**2 Professional help may be necessary.** Sometimes the task at hand may be a bit too much for homeowners to handle. Years of clutter and storage build up quickly and figuring out where to even begin can be tough. So enlisting the help of a professional organizer could go a long way to speedily cleaning your home.

**3 Consider your options.** When you are actually ready to declutter, the question then becomes: Where should all the stuff go? There are a few options to think about when cleaning:

- ➔ Sell. Some things you may want to consider selling, such as antiques or collectibles.
- ➔ Donate. Old clothes and furniture that you don't use anymore may be better suited for others in need.
- ➔ Store. Consider getting a storage unit off-site, if you are unsure about getting rid of your possessions.
- ➔ Trash. Some items you have stored have no value or are damaged. Throwing them away is a quick way to create much needed space.

## SAY YES TO CRS

Buying or selling a home can seem like an overwhelming task. But the right REALTOR® can make the process easier — and more profitable.

A Certified Residential Specialist (CRS), with years of experience and success, will help you make smart decisions in a fast-paced, complex and competitive marketplace.

To earn the CRS Designation, REALTORS® must demonstrate outstanding professional achievements — including high-volume sales — and pursue advanced training in areas such as finance, marketing and technology. They must also maintain membership in the NATIONAL ASSOCIATION OF REALTORS® and abide by its Code of Ethics.

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